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Who am I?

Hello, I'm Navin Kumar. A Singaporean with more than 15 years of experience in the IT sector. I have a Bachelor's (Hons) in Computing from University of Portsmouth, UK.

What is your most recent experience?

I have been an Asia Pacific Program Manager for Autodesk for about 5 years, working in Engineering, Architectural and Manufacturing sector. Primarily focused on mentoring and developing entrepreneurs and start-ups across APAC to adopt Autodesk technology and creating a pipeline for potential new sales.

What did you do before that?

I was an iLIUP Program Manager for Infocomm Development Authority of Singapore (IDA) for about 4 years. It was a program by the Singapore government to assist SMEs by leveraging on the expertise of Multinational Corporations (MNCs). I was seconded in Autodesk, helping SMEs in the Manufacturing, Engineering, Architectural and Media & Entertainment sector.

And did you do anything before that?

Yes, for more than 6 years, I was a Project Manager for Eutech Cybernetics in the Healthcare sector. I managed a team and implemented Hospital Information Systems (HIS) across multiple hospitals in Singapore and Malaysia. I also held the role of Functional Consultant, Document Manager, Trainer and Tester while managing the Helpdesk for the said clients.

What are you looking for now?

A role in either Program Management, Project Management or Business Development. I also have sales experience and am adapt at marketing functions.

What do you think are your best assets as a candidate?

I am a process guy. I like understanding a business or a sales process and looking at ways to improve or implement new efficient ways to enhance productivity and end results. I am exceptional at networking, an extrovert that relishes the chance to meet new people and seek out new business opportunities. I believe in collaborative relationships.

What other skills do you have?

Well, when at Autodesk, I was given the responsibility of being the company representative to speak at events across Asia Pacific. The topics ranged from Additive Manufacturing (3D printing technology), Urbanization, Entrepreneurship, Design, Start-Up Culture to Corporate Social Responsibility. I have spoken at more than 20 events across APAC to audiences ranging from 10 to 300.

What do you bring to an organization?

Professionalism, dedication, motivation and a never give up attitude. I have been blessed with an analytical mind, excellent communication and writing skills. I have combined those skills with my experiences and have formed a unique blueprint that brings volume to any organization.

How do we find out more?

Well, write to me at navinksg@gmail.com to find out more or request for my full detailed resume. Or better yet, give me a call at 90303415 and we can have a chat over coffee.

Your resume is awesome and all, but what can you do for us?

Well,